

Atlas Copco, Project Specialist for General Industry

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Company name

Atlas Copco K.K.

Job description

Project Specialist for General Industry

Main Responsibilities

- **Project Management:** Plan and manage implementation projects, coordinate with customers and internal teams, and optimize schedules, costs, and quality.
- **Identifying Needs:** Conduct presentations, analyze market trends, and uncover potential opportunities using advanced solutions.
- **Technical Implementation:** Support equipment installation, trial operations, and operational launch, ensuring smooth execution.
- **Global Collaboration:** Work with overseas teams, including those in China, Sweden, and the UK, to develop optimal solutions and address technical challenges.
- **Proposal & Contract Handling:** Prepare proposal documents, support contract negotiations, and manage customer requirements.
- **Customer Engagement:** Define project scopes, provide regular updates, and offer post-implementation follow-ups.

To succeed, you will need

Required: Experience in B2B project management and industrial equipment implementation, Business-level English (TOEIC 750+ or equivalent), Strong communication and problem-solving skills, Growth-oriented mindset

Preferred: Engineering skills (CAD design, PLC programming, circuit design, software development, etc.), Experience in a global company

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